

Iowa Value-Based Purchasing





For 2022, Amerigroup Iowa continues our strategic focus on expanding, innovating, and furthering the transition to an outcomes-based services model. Incentives are paid for value demonstrated by improved outcomes and quality of services delivered. Amerigroup continues to explore program development for specific populations within Iowa.

Amerigroup Iowa utilizes two primary strategies to purchase value: 1) Quality incentive programs based on provider type (i.e., PCP, Specialist) and 2) Negotiated shared savings agreements (PCP). These strategies are designed to achieve improved long-term member health outcomes, while achieving cost reduction. Each approach leverages best practices, successes adapted from other states, and innovative pilots here in Iowa.

Quality Incentive
Programs (QIP) are
adaptable, flexible
measurement tools
customized by provider
type. These include
primary care/ specialty
programs as an innovative
way to expand valuebased purchasing beyond
more traditional
reimbursement
methodologies

Quality Incentive Programs (QIP)

Shared Savings Agreements (SSA) are available for complex providers, groups, and systems who are interested in engaging in contracts based on quality and performance outcomes. These programs are designed for providers making use of sophisticated information systems and who have an interest in sharing the management of outcomes for Amerigroup members

Shared Savings Agreements (SSA)

For 2022, Amerigroup Iowa is focusing on Nationally recognized quality measures such as adult access to preventive care, well child visits, diabetic testing, breast and cervical cancer screenings, asthma medication management, immunizations and a 7 day follow-up after emergency department visit for mental illness. Performance levels are based on national NCQA Quality Compass® Percentiles. Amerigroup Iowa reports performance data to the NCQA on an annual basis. Programs are resulting in more adults engaging with a primary care provider, more children and adolescents visiting a provider for a well visit, improved access to preventive care, and higher rates of preventive screening. These programs also contribute to improved healthcare consumerism and health literacy which leads to individuals staying out of the hospital, resulting in long-term cost savings to the Medicaid program.

Amerigroup Iowa currently has 16 different Value Based programs available; Primary Care focused (3), Specialty Care focused (11 existing; 2 new for 2022- see below for description)

Social Determinants of Health (SDOHPIP)- This Program offers incentives to eligible Primary Care Providers (PCPs), Behavioral Health Providers, and Pediatricians for assessing our Medicaid members and referring them to a Community Based Organization

Substance Use Disorder Facility (SUDFIP)- This Program offers incentives to eligible SUD inpatient and residential facilities (such as psychiatric hospitals, freestanding mental health facilities, residential treatment facilities, and acute care hospitals with psychiatric units) for providing quality care and service to our Medicaid members with SUD inpatient discharges

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## **VBP** Participation

Year	2018	2019	2020	2021
Total Members	202,534	389,924	421,696	442,348
Members in VBP	83,495	190,390	240,170	263,965
Total % in VBP	41.2%	48.8%	55.5%	59.7%

#### Primary Care VBP contracts

150%

Since 2018 the number of value based contracts focused on primary care has increased 150%

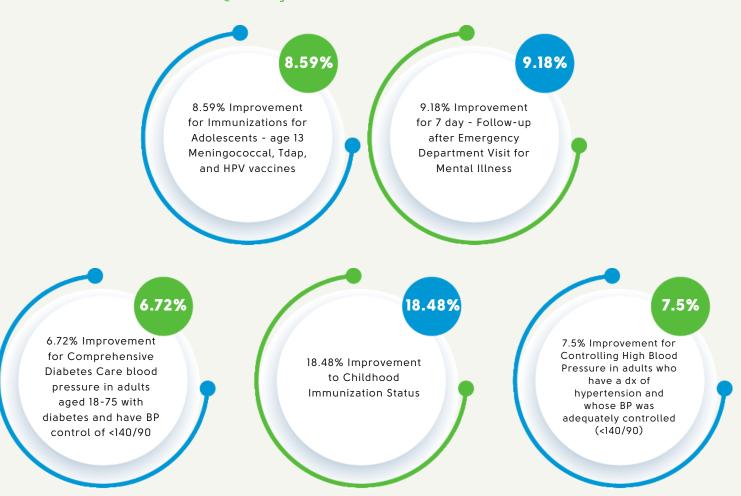
### Aggregate VBP Payment Over Time

Year	2018	2019	2020
YOY % increase	Baseline	419%	384%

#### \*New in 2022

Growth in specialty contracts is expected to continue as we both expand the scope of our specialty programs through innovation and secure additional contracts with providers.

# Quality & Clinical Outcomes



Note: most recent available measurement year for Amerigroup Iowa Healthcare Effectiveness Data and Information Set (HEDIS) measures